



September 17, 2014

Chris Jones, Managing Partner-Sunbelt Business Brokers

1300 Godward Street NE

Minneapolis MN 55413

Re: Letter of Recommendation for Richard Jahnke, Sunbelt Business Brokers

Dear Chris,

I am writing to inform you that I had an excellent experience with Richard Jahnke, the broker that sold my electrical contracting business.

Having never sold a business before, Richard walked me through the process and made me feel comfortable every step of the way. He answered all my questions, responded to all my emails and calls promptly and was consistently available when I needed questions answered. I think anyone listing their business will find the same diligence, devotion, hard work and personal service.

Richard has a wealth of experience that he brings from his background in the commercial real estate industry. He brought a buyer that came in with a full price offer and arranged the financing with his contacts so I could get most of the price at the close. Richard was honest with me about my expectations and when we got sidetracked, he knew what needed to get done.

My concern about the confidentiality was respected and at the close Sunbelt was there to make sure all parties were satisfied with the transaction.

I would recommend any business owner who is considering selling their business consult with Richard Jahnke and Sunbelt Business Brokers. I am thankful that I worked with Richard on the transaction.

Jake Holton, Formerly with Holton Electric