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February 12, 2004

Mr. Scott Evert Sunbelt Business Brokers 3212 Rice Street St. Paul, MN 55126

Dear Scott,

I am writing to thank you and the Sunbelt team for selling our Motive Power Division. Scott, when you were helping us determine price and terms and showing us how we could obtain multiple offers, I was skeptical.

We listed the business with you on November 12, 2004 and within 30 days we had multiple offers on the table. Chris Jones, Mike Wheeelock and the rest of the Sunbelt staff helped screen buyers and negotiate a final deal that was above our asking price.

Furthermore, Sunbelt assisted with the process leading up to close, including coordination with accountants, attorneys and, of course, the Buyer. Our deal closed on February 6th, 2004. I would gladly recommend your firm to any one considering selling their business.

By the way, I might also note that after the deal closed you and your team didn't disappear. I have had numerous follow-up calls from Chris Jones making sure the afterclose process was going smoothly. It truly has been a pleasure working with your team.

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Sincerely,

Paul B. Heggestad

President