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June 8, 2012

Mr. Matt Schroder
Sunbelt Business Brokers
3212 Rice Street
St. Paul, MN 55126

Dear Matt:

I want to personally thank you, and your team at Sunbelt, for the energy, experience and passion you brought to bear in helping me to successfully sell my business. The process and techniques you used including a crisp marketing campaign, engaging your broad collection of business contacts, efficient and effective filtering of buyers, and ultimately negotiating a near-full-price closing, not only provided the results I desired, but much more quickly than I anticipated. I was especially stunned by how you were able to present three qualified offers to me within the first week of the business being for sale, and also how you drove diligently and consistently, serving my best interest, to jump hurdles and remove contingencies until the deal was closed. Not only did I learn a great deal from you throughout this transaction, but your sense of humor also made it fun.

I would not hesitate to recommend you and Sunbelt to anyone seeking to sell their business. Similarly, as I move on and consider my next steps, I am hopeful we can again work together with me on the "buy side" of a transaction.

Please let me know if there is ever any way I can be of assistance!

Best wishes,

A handwritten signature in black ink, appearing to read "Jeff Wabik".

Jeff Wabik