

Matt Schroeder

Sunbelt Business Advisor

3212 Rice Street

Roseville, MN 55126

Matt,

Meeting you a year and a half ago, let's be honest, you seemed like a salesman. You tried to tell us we could sell our business to a person who wasn't in the trades. Thinking "this guy is out of his mind" we went with Calhoun Companies as our broker. **How wrong we were.** After a year of very little communication and no solid interest, we were very disappointed.

Meeting with you again after the Calhoun contract was up, we got the same vibe, this guy is a salesman. We have a great business to sell and there has to be a buyer out there somewhere. Our thought was, if you are the salesman as you seemed to be let's hope he can do what he said he can. So, we decided to give it another try, but this time with you and Sunbelt.

Going thru the process and almost closing a deal that fell through was tough and disappointing. Matt, you continued the search and found us a buyer that really sees the quality of the business we built. It was a rough and rocky road but you always remained focused.

Having sold our business over a month ago, we are excited to enter into our life's next chapter and we have you to thank for the help getting there.

Matt,

Thank you!

You are not just a broker,
you have become our friend.

A handwritten signature in cursive script that reads "Dave & Judy". The signature is written in black ink and is positioned above the printed name.

Dave & Judy

Former owners of D&D Mechanical Co.